



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

This Request to Qualify (RTQ) establishes a pool of pre-qualified Bidders capable of providing concession and related activities to Miami-Dade Parks, Recreation and Open Spaces Department (PROS). Entry into the pre-qualification pool is not a contract between Miami-Dade County and any member of the pool, but rather is an acknowledgement that the pool member satisfies the pre-qualification criteria set forth below for membership in the pool. Pre-qualified Bidders will be invited to participate in future spot-market competitions on an as-needed basis. The pool shall remain open for a period of eight (8) years, enabling Bidders to qualify at any time after the initial RTQ opening date.

A. Spot Market Quotation Requests Procedures:

The County will solicit spot market quotations from pre-qualified Bidders, on an as needed basis. All requests for quotation will be sent to the pre-qualified Bidders via email. Pre-qualified bidders must submit their quotation in writing; no verbal responses will be accepted.

Each spot market quotation request will include the following, as applicable:

1. Anticipated method of award (highest revenue to the County). Alternate methods of award will be stipulated on the spot market quotation request.
2. Facility, address, and dimensions
3. Type of recreational activity or concession operation
4. Date recreational activity or concession operation starts (it is anticipated that the PROS will notify the awarded Bidder, of required function, 14 days prior to commencement)
5. Quotation submittal due date
6. Additional requirements or special instruction (permits, insurance, business tax receipts, licenses, etc.)
7. Issuing department's contact person's name, telephone number and email address
8. Detailed specifications pertaining to individual solicitation/ event
9. Pricing information offered by the Bidder to customers or participants and revenue to the County
10. Term of spot market purchase (length of time services/ concessions are required)
11. Date, time and location of site visit, if required

B. Award of Spot Market Quotation Requests:

Award of spot market quotation requests shall be made in compliance with standard procurement practices as stipulated in Section 2-8.1 of the Miami-Dade County Code for Contracts and Purchases Generally. Acceptance and award spot market quotation, by the County, shall constitute a contract. Award of spot market purchase will be made to the pre-qualified Bidder offering the highest revenue to the County for the concession operation and related services, or as specified in the spot market quotation solicitation.

The following is a required criteria for both the award process and routine evaluations:

1. Ability to fulfill scope and desired outcomes
2. Investment in services/activities and/or facilities
3. Purpose and structure of organization
4. Performance history of organization (if applicable)
5. Financial stability of organization
6. Appropriateness of fee schedules
7. Ability to meet insurance requirements

C. Insurance Requirements:

1. Worker's Compensation Insurance for all employees of the Contractor as required by Florida Statute 440.
2. Commercial General Liability Insurance on a comprehensive basis in an amount not less than \$1,000,000 combined single limit per occurrence for bodily injury and property damage. Policy must include coverage for products and completed operations. ***Miami-Dade County must be shown as an additional insured with respect to this coverage.***
3. Automobile Liability Insurance covering all owned, non-owned and hired vehicles used in connection with the work, in an amount not less than \$500,000 combined single limit per occurrence for bodily injury and property damage.



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

Additional or revised insurance requirements may be necessary when performing work in certain County facilities. Any change or addition in insurance requirements will be detailed in the request for spot market quotation.

PROS is responsible for requesting insurance requirements from selected Bidders, and submitting documents to Risk Management for review and approval. **No event shall commence without written approval of the insurance from Risk Management.**

D. Applicable Ordinances for Quotations

1) **Local Certified Service – Disabled Veteran** should be applied in accordance with Section 2-8.5.1 of the Miami-Dade County Code, a Local Certified Service Disabled Veteran Business Enterprise (VBE) shall receive a bid preference of 5% of the price bid (for the purpose of evaluation ONLY). A VBE who is also an SBE shall not receive the veteran's preference and shall be limited to any applicable SBE preferences. At the time of bid submission, the vendor must affirm in writing its compliance with the certification requirements of Section 295.187 of the Florida Statute and submit this affirmation and a copy of the actual certification along with the bid.

2) **Local Preference** <http://library.municode.com/index.aspx?clientId=10620&statelid=9&stateName=Florida>:
(Section 2-8.5; also applicable to Broward County vendors)

Additionally, a Locally-Headquartered Business shall mean a Local Business as defined above which a “principal place of business” has in Miami-Dade County. “Principal place of business” means the *nerve center or the center of overall direction, control, and coordination of activities of the bidder*. If the bidder has only one business location, such business location shall be its principal place of business.

3) **Cone of Silence** <http://library.municode.com/index.aspx?clientId=10620&statelid=9&stateName=Florida>:
(Section 2-11.1)

4) **UAP/Inspector General Fees**
<http://library.municode.com/index.aspx?clientId=10620&statelid=9&stateName=Florida>; (Section 2-8.10)

E. How to Apply Bid and Local Preference to Quotes, if applicable:

- 1) Bid preferences shall be given to bidders that are identified as certified SBE/Micro, **if applicable**. The bid preference shall be calculated and subtracted from the total quote price or item for evaluation purposes only. The bid preference is used only to calculate an amount to be used in evaluating the quote and does not affect the final awarded price.
- 2) Whenever a quote contains both Bid Preference (SBE/Micro) and Local Preference, departments must apply the bid preference first. Follow the Administrative Guidelines stated in the solicitation/contract document with regard to the applicable measure. The preference should be applied as listed in the table below based on the estimated value of the project and whether or not a set-aside or preference measure is applicable:

	SBE-MICRO Tier 1	SBE-MICRO Tier 2	SBE-MICRO Tier 3
Set-Asides Up to \$100K (All SBE Goods and Services firms are eligible for Set-asides)	Bid Preference 10%	Bid Preference 5%	Bid Preference 0%
Set-Asides Over \$100K	\$100K-\$750K	\$750K to \$2 Million	\$2M to \$5 Million
Bid Preference up to \$100K (when not a set-aside)	Bid Preference 10%	Bid Preference 10%	Bid Preference 5%
Bid Preference over \$100K to \$1 Million	All Tiers 10%		
Bid Preference Over \$1 Million	All Tiers 5%		



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

- 3) Whenever a quote contains both Local and Locally Headquartered Firms: If the apparent low bidder is a non-local firm and the locally headquartered firm prices are within 15% of the low bidder, department must proceed to apply locally headquartered preference, and proceed with following the “Best and Final” (BAFO) process. Similarly, if a Local firm is the lowest bidder and a locally headquartered firm is within 5% of the local firm lowest price, department must proceed to apply locally headquartered preference and obtain the BAFO in accordance with Section 2-8.5 of the Miami-Dade County Code.

F. Pre-Qualified Bidders:

1. Prequalified Bidders will be contacted based on the recreational activity, concession operation, or related activity offered in their solicitation.
2. This document is intended only as a brief overview of information and general guidance on how the contract should be utilized. Please refer to the solicitation documents and/or event log for other specific information and details.

<u>Bidder</u>	<u>Contact Information</u>	<u>Recreational Activity</u>	<u>Authorized Staff Performing Svcs.</u>
Adler Tennis Corp.	Paul Adler Eaglei828@aol.com Ph. 305-271-0732	1. Tennis Instruction (Adult Children) 2. After school programs 3. Camps (Summer, Winter, Spring) 4. USTA Sanctioned Tournaments 5. USTA Leagues 6. Social Events 7. Sales of Beverages and snacks 8. Sales of Equipment and Accessories 9. Equipment Repair	1. D McQueen 2. C. Correa 3. K. Svanstom 4. C. Martins 5. M. Sorovic 6. D. Petrine 7. L. Levinson 8. P. Adler
Barbosa Tennis, Inc.	JD Barbosa jd@barbosatennis.com Ph. 305-926-0147	1. Tennis Facility Management	1. J. Barbosa
Tennis Advantage of Miami, Inc.	Niurka Sodupe Tennisadvantageofmiami@aol.com Ph. 305-812-5450	1. Tennis Instructors (children and adults). 2 Day-time and night time league play for adults. 3. After school clinics Monday to Saturday(ages 4-18). 4. League play for children such as USTA Junior Team Tennis, USTA Play Days and Kids Clubs. 5. Spring, Summer and Winter camp (ages 4-18). 6. Host tennis events to continue health awareness. 7. Pro-Shop concession services to include tennis equipment, snacks and beverages.	1. N. Sodupe 2. A. Morales 3. I. Svanstom
Andres Barbosa, Inc.	Andres Barbosa barbosaandres@mac.com Ph. 305-984-7365	1. After school tennis for high-performance 2. After school tennis for recreational play 3. Morning tennis for adults 4. Morning tennis for home schooled children 5. College scholarship placement program 6. League play for adults 7. Tournaments for children	1. A. Barbosa 2. B. Barbosa
The Jane Foreman Tennis Academy	Jane Foreman jane@janeforemantennis.com Ph. 305-235-9200	1. Junior Tennis Programs 2. Adult Tennis Programs 3. Tennis Facility Management 4. Park management 5. Tennis Services 6. Summer Camps	1. J. Foreman 2. S. Spasic 3. F. Sol 4. B. Brock 5. R. Remis 6. H. Taksier



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

		7. After school programs 8. Tennis and Sports League 9. Sports tournaments and events	7. A. Noboa
MARS Marketing Dev. Group, LLC	Myaa Passmore myaamars@gmail.com Ph. 786-353-6277	1. Fitness Exercise Classes & Group Boot camp Courses 2. Outdoor Personal Fitness Training 3. Kids & Teenagers Culinary Cooking Courses	1. M. Passmore 2. S. Harris
HPHH LLC dba La Playa Grill	Hector Hernandez rhondaslattery@laplayagrill.com Ph. 305-431-0308	1. Restaurant – casual dining and takeout	1. H. Ramirez 2. T. Quezada 3. K. Vasquez 4. R. Slattery
Parties by Pat, Inc.	Jose Martinez jose@partiesbypat.com Ph. 305-361-6010	1. Concession Operator	1. J. Martinez 2. N. Superville 3. S. Rodriguez 4. M. Roman 5. V. Baxendale 6. L. Bergara
Aquatic Sport & Bicycles LLC	Maria Arango Aquaticsport.llc@gmail.com Ph. 305-495-4637	1. Catering food, snacks, beverages, restaurant 2. Paddle boats, kayaks, floatballs rentals 3. Bicycle rentals 4. Summer camps 5. All aquatic activities and management services 6. Jetski rentals, jet pack rentals 7. Floatball tours 8. Tricycle rentals 9. Theme concession services	1. L. Arango 2. V. Morrison 3. G. Arango 4. M. V. Arango
International Mercantile Marine Corp	Robert Chester bob@tikiwatersports.net Ph. 305-852-9298	1. Catamaran Rental 2. Kayak Rental 3. Sailboat Rental 4. Paddle Board (SUP) Rental 5. Peddle Boat Rental	1. R. Chester 2. C. Short 3. M. Golob
Yian Hdez Shave Ice LLC dba Frosty Lizard	Mary C. Mastrogiacomio frostylizard@hotmail.com Ph. 305-927-6219	1. Shave Ice 2. Sodas 3. Water 4. Gatorade 5. Chips 6. Candies 7. Juices 8. Hot Dogs	1. M. Mastrogiacomio
Sailboards Miami, Inc.	Ovidio DeLeon sailboardsmiami@gmail.com Ph: 305-892-8992	1. Windsurfing lessons and rental 2. Kayak instruction and rental 3. Stand-up paddle board (SUP) instruction, rental, and fitness classes	1. O. DeLeon 2. K. DeLeon 3. L. DeLeon 4. C. Touze 5. D. Smith 6. M. Symonette
Santiago Vera Corp	Santiago F. Vera maduartevera@hotmail.com Ph: 305-799-8828	1. Children's recreational train	1. S. Vera
Velosolutions USA LLC	Johnathan Strauss joner@velosolutionsusa.com Ph: 305-283-6391	1. Mountain and BMX bicycles and instruction 2. Skateboards and longboards instruction 3. Scooters and inline skates instruction 4. Maintenance of facilities 5. Design and construction of tracks for multisport use	1. J. Strauss 2. A. Karpman
Adventure Sports, Inc.	Michael Kent Marinkovic kent@npusa.com Ph: 305-591-3922	1. Kiteboarding lessons, rentals and sales 2. Windsurfing lessons, rentals, and sales 3. Stand-up paddle lessons, rentals, and sales	1. D. Gauzens 2. K. Marinkovic 3. P. Ambrosio 4. G. Tavares 5. C. Kleisler 6. N. Biaggi



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

		<ul style="list-style-type: none"> 4. Water sports fitness, SUP yoga 5. Water sports cross training, exercise 6. Kayak rentals, fishing, eco-adventures, sales 	<ul style="list-style-type: none"> 7. L. Svanberg 8. N. Reymann
Miami Seaplane Tours, Inc.	Egerton "Tony" Anderson tony@miamiseaplane.com Ph: 305-361-3909	<ul style="list-style-type: none"> 1. Seaplane sight-seeing tours 2. Seaplane flight instructions 3. Seaplane charter flights 	<ul style="list-style-type: none"> 1. E. Anderson 2. A. Anderson
International Sport Connections, Inc.	Sophie Malaquin somalaquin@gmail.com Ph: 305-834-8894	<ul style="list-style-type: none"> 1. Stand up paddle 2. Yoloysaks 3. Pedal boats 4. Beach chairs & umbrellas 5. Bikes 6. Kayaks 7. Beach volleyball 8. Events: Yoga on SUP, Races, nature tours 9. Rescue 10. Fitness Drinks & Food 	<ul style="list-style-type: none"> 1. S. Malaquin 2. E. Vasseur 3. W. Ho 4. B. Bourne 5. A. Corro
Sea, Sun & Sports, Inc.	Jacques Lebaz info@miamiwatersports.com Ph: 786-853-8389	<ul style="list-style-type: none"> 1. Sailboats and hobiecats rentals 2. Kayak and paddleboards rentals 3. Watersports rentals 4. Sailing lessons 	<ul style="list-style-type: none"> 1. A. C. De Miranda 2. J. Lebaz 3. F. Lebaz 4. A. Lebaz 5. R. R. Perez 6. A. P. Freyre
Castle Harbor Boating School, Inc.	Gerald Fretz castleharbor@gmail.com Ph: 305-665-4994	<ul style="list-style-type: none"> 1. Powerboat lessons 2. Sailing lessons 3. Sailing race clinic 4. Boat rentals 5. Corporate events/team building 6. Summer camp/youth program 	<ul style="list-style-type: none"> 1. G. Fretz 2. V. Castro 3. E. Duffy 4. M. Nino
Light House Beach Equipment Rentals, Inc.	Ljubomir Semerdjieff ljubosem@yahoo.com Ph: 786-452-4242	<ul style="list-style-type: none"> 1. Kayaks 2. Stand up Paddle Boards 3. Pedal Boats 4. Wind Surfing 5. Catamarans 	<ul style="list-style-type: none"> 1. L. Semerdjieff 2. R. Ames 3. P. Dobrev
Miami-Kiteboarding, Inc.	Christophe Ribot chris@miamikiteboarding.com lilly@ser-associates.com Ph: 305-345-9974	<ul style="list-style-type: none"> 1. Hobie Cat Rental and Instruction 2. Paddle Board Rental and Instruction 3. Kayak Rental and Instruction 4. Pedal Boat Rental 5. Kiteboard Rental and Instruction 6. Beach Umbrella and Chair Rental 7. Safety Classes 8. Group Classes and Summer Camps 	<ul style="list-style-type: none"> 1. C. Ribot 2. D. Koster 3. L. Fraysse
Sports Grill Palmetto Golf Course LLC	Eric T. Haas eric@sportsgrillmiami.com Ph: 305-595-3335	<ul style="list-style-type: none"> 1. Food and Beverage Concession Operations 	<ul style="list-style-type: none"> 1. E. Haas 2. M. Anderson 3. C. Marques
Sexy Group LLC	Marcela Lopez sexydogsfood@aol.com Ph: 786-214-2850	<ul style="list-style-type: none"> 1. Restaurant Service 2. Catering 3. Fresh and gourmet food service 4. Food truck service 5. Rickenbacker Food Service 6. Cafeteria 7. Gourmet hotdogs 8. Easy, delicious, and nutritive food 9. Meal Service 	<ul style="list-style-type: none"> 1. A. Silva
Stankov Business Group LLC, dba Motorsports Management Group	Nicolas Stankov nicolasstankov@hotmail.com Ph: 786-319-2372	<ul style="list-style-type: none"> 1. OHV, ATV, Dirt Bike Lessons 2. Motocross Training Facility 3. Off Road Racing Activities 4. Sports Professional Services and Activities 5. Sport Marketing Services and Activities 	<ul style="list-style-type: none"> 1. A. Shrug 2. G. Tamayo 3. L. Gelats 4. N. Stankov 5. G. Rosas



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

		6. OHV, ATV, Dirt Bike safety gear rental 7. OHV, Accessories, parts, sales 8. OHV mobile mechanic 9. Environmental rider education and safety lessons 10. OHV rider education and safety lessons	
Ricky Arepas and Hotdogs, Inc.	Ricardo de la Hoz rickysarepas@bellsouth.net Ph: 305-710-3860	1. Food and Beverage Concession	1. Ricardo de la Hoz 2. Richard de la Hoz 3. M. Galdo 4. L. Lopez 5. A. Guerra 6. P. Suarez
Lux Hub LLC	Christopher Zagales chris@meetluxhub.com Ph: 305-902-1252	1. Jetsurf rentals 2. Water skiing 3. Wakeboarding 4. Water towables	1. Christopher Zagales 2. Juan Castillo 3. Carolina Ceballos 4. John Castillo 5. Angelica Garces

G. Event History:

Event No.	Date Issued	Event	Agent
17.	9/20/16	Vendor Lux Hub LLC was added to this prequalification pool.	M. Rapaport
16.	6/27/16	Updated Miami Kite Boarding contact information.	J. Tyrrell
15.	5/25/16	Vendor Stankov Business Group LLC, dba Motorsports Management Group and Ricky Arepas and Hotdogs, Inc. were added to this prequalification pool.	J. Tyrrell
14.	4/26/16	Vendors Sports Grill Palmetto Golf Course LLC and Sexy Group LLC were added to this prequalification pool.	J. Tyrrell
13.	4/11/16	Vendor Sports Grill Restaurants LLC was removed from this prequalification pool.	J. Tyrrell
12.	3/18/16	Vendor Miami-Kiteboarding, Inc. was added to this prequalification pool.	J. Tyrrell
11.	11/5/15	Vendor International Mercantile Marine Corp was added to this prequalification pool. Tiki Water Sports, Inc. was removed from this prequalification pool.	J. Tyrrell
10.	11/2/15	Vendor Light House Beach Equipment Rentals, Inc. was added to this prequalification pool.	J. Tyrrell
9.	10/8/15	Vendor Castle Harbor Boating School Inc. was added to this prequalification pool.	J. Tyrrell
8.	10/1/15	Vendor Sea, Sun and Sports Inc. was added to this pre-qualification pool.	J. Tyrrell
7.	9/30/15	Added Miami-Dade County Department: Public Works & Waste Management (PWWM) to the RTQ per modification # 4902.	J. Tyrrell
6.	9/23/15	Vendors Adventure Sports Inc., Miami Seaplane Tours Inc., and International Sport Connections, Inc. were added to this prequalification pool.	J. Tyrrell
5.	9/18/15	Vendors Tiki Water Sports Inc., Yian Hdez Shave Ice LLC dba Frosty Lizard, Sailboards Miami Inc., Santiago Vera Corp, Velosolutions USA LLC, and Sports Grill Restaurants LLC were added to this prequalification pool.	J. Tyrrell
4.	7/14/15	Vendors Parties by Pat Inc. and Aquatic Sport & Bicycles LLC were added to this prequalification pool.	J. Tyrrell



AWARD SHEET SUPPLEMENT- BID NO. RTQ-00109
Concession Services & Related Activities – Prequalification Pool

3.	6/12/15	Vendor HPHH LLC dba La Playa Grill was added to this prequalification pool.	J. Tyrrell
2.	5/8/15	Addendum No. 2 was issued.	J. Tyrrell
1.	8/15/14	Addendum No. 1 was issued.	M. Perez